Where Do CROs Come From?

Analysis of Roles Held Prior to Becoming CRO

Focus on 10 Largest US Banks (Assets Size 9/30/15)



	Role Type	CRO	Bank	Prior Role 1	Prior Role 2	
	Capital Mgmt	Geoffrey S. Greener	Bank of America Corporation	Chief Credit Officer	Manager of the European Credit Effort	Ť
	Public Policy	James S. Wiener	Bank of New York Mellon Corporation	Chief Risk Officer for Asia	CEO of Morgan Stanley Taiwan	Ť
	Risk Mgmt	Ashley Bacon	JP Morgan Chase & Co	Deputy CRO	Global Head of Market Risk for the Investment Bank	Ť
	External Hire	Bradford Hu	Citigroup Inc.	Executive Vice President and Chief Credit Officer	Executive Vice President of Credit Portfolio Management	Ť
		Craig W. Broderick	Goldman Sachs Group, Inc.	Head of Credit for Wells Fargo Wholesale Banking	Head of Private Banking Business of Private Client Services	Ť
		Joseph E. Rockey	PNC Financial Services Group, Inc.	Head of Enterprise Capital Management	Head of Global Markets Portfolio Management	Ť
		Keishi Hotsuki	Morgan Stanley	Head of Enterprise Risk Management and the Basel Office	Lead of PNC's Commercial Banking business	Ť
		Michael J. Loughlin	Wells Fargo & Company	Interim Chief Risk Officer	Head of Market Risk Department	Ť
		P.W. Parker	U.S. Bancorp	MD and CRO for Corporate Credit and Risk Management at Wells Fargo & Company	MD and CRO in Corporate & Investment Bank at Wachovia Corporation	Ť
		Ryan Zanin	General Electric Capital Corporation	Senior Partner of Public Policy Practice at Oliver Wyman Group	Leader of the North American Finance and Risk Management Practice	Ť

Top 10 Largest US Banks JP Morgan Chase & \$2,417M Bank of America \$2,154M Corporation Citigroup Inc. \$1,808M Wells Fargo & \$1,751M Company **Goldman Sachs** Group, Inc. Morgan Stanley \$834M General Electric **Capital Corporation** U.S. Bancorp Bank of New York Mellon Corporation **PNC Financial** Services Group, Inc.

FINDINGS

The Chief Risk Officers (CROs) of the 10 largest US banks come from different walks of life; however, the majority (80%) of CROs come into the role as internal promotes (vs. external hires). 100% of the CROs that were analyzed were male and 80% of the CROs come from a very risk management focused role. Some were CROs in a previous company and some focused on the credit side of risk mgmt.

